Vicem Materials Transport Cement Joint Stock Company

Add: No.21B Cat Linh St., Dongda Dist., Hanoi City, Vietnam

Tel: +84.4.38542667 / Fax: +84.4.37368091 / Email: bqldatauvtv@gmail.com

Hanoi, 31th Mar 2017

LETTER OF OFFER

To: (Full name of a Broker)

Dear Sirs.

We, Vicem Materials Transport Cement Joint Stock Company (VICEMCOMATCE., JSC) would like to sell one (1) vessels named "Comatce Sun".

Please take note the following information:

- I. Vessels' main details:
- 1. M/V "Comatce Sun":
- 1.1. Main specifications:
- Ship's name: Comatce Sun
- Owners: Vicem Materials Transport Cement Joint Stock Company
- Type of ship: Bulk carrier
- Year of building: 1999
- Place of building: Japan
- Flag: Panama
- Classification Agency: NK
- IMO No.: 9194464
- GT/NT/DWT: 8,492/4,909/14,190
- Ship's status: Now trading in Vietnam and Asian area
- 1.2. Bunkers and L.O ROB:
- 1.3. Enclosed herewith: Vessel's details, Vessel's certificates.
- 2. Place/time of delivery: from Singapore to Japan's area (except China and North Korea) on May of 2017 (can be discussed and agreed later on).

II. Terms and Conditions:

- 1. Term of delivery: strictly following "As Is, Where Is" basis, without any condition and request to reduce offered price.
- 2. Price: one time best NET price; all of relevant taxes (VAT, etc) fees, levies, charges which are stipulated by current laws and provisions of Vietnam, if any, shall be paid by Buyers.
- 3. Deadline for Offer: One time best offer latest at 14:00 hours on 3rd Apr 2017 (Vietnam time).



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- 4. Buyers' offered price and relevant terms and conditions subject to Sellers BOD's approval including Buyers' and Brokers' profile to be lifted within three (3) Vietnam working days.
- 5. Business Registration Certificate of the Buyers, Authorization Letter of the Buyers for the Broker, Profile/Background of the Buyers and the Brokers to be sent together with the Offer.
- 6. All information, request & offer relating to vessel/sales terms to be copied to the following email addresses: bqldabantau@gmail.com
- Special notes:
- 7.1. Purchasing both vessels at the same time by the same offer is considered as selling priority by the Sellers.
- 7.2. You are kindly requested to send us your offer exactly following our abovementioned conditions and requests within the deadline. We will not negotiate for offers which do not follow exactly our above-mentioned conditions, requests and deadline.
- 7.3. All provided information are just for your reference and purchase price(s) of the vessel(s) are not affected by these information.
- 7.4. You are kindly recommended to send us your offers via e-mail by attachment locked, by your password before 14:00 hours on 3rd Apr 2017 (Vietnam time) and thereafter you will send us your password to open your offers attached after 14:00hours but before 14:15 hours on 3rd Apr 2017 (Vietnam time) and after the deadline given.

We are looking forward to receiving your best offer. Should you need any further information, please kindly contact with our following P.I.C:

HÂN

EM

Mr Trieu Van Quang

Mobile: + 84 989895989

Email: bqldabantau@gmail.com

Website: vtvxm.vn

CÔNG TY

Vice Director